Physicians Advantage Services, Inc.

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| Medical billing is complex.  We make it simpler. | C:\Users\cbrown.FLA\Desktop\maze.jpg |

Perhaps you have outsourced your billing in the past with less than stellar results. Maybe you’re not satisfied with your current in-house billing process or simply not getting the information you need to make the right business decisions.

Whatever situation your practice may be in, you should ***never*** settle for average performance. With **Physicians Advantage Services** billing solution, you should always expect the best. We’re proud to share our expertise and experience in healthcare billing to help your practice to navigate the complexities of reimbursement rules & collections.



***Professional Medical Billing Team***

For over a decade, our ***medical billing service*** has alleviated the traditional burdens associated with managing and troubleshooting the insurance & patient revenue cycle. Our experienced team of medical billers has helped physicians & therapists **fine-tune billing processes**, identify & **eliminate bottlenecks in revenue**, and **provide** **peace-of-mind** through superior service. We conduct a comprehensive consultation with each prospect to determine the best approach to forming a successful long-term partnership.

***Regional Partner with Best-of-Breed Technology***

We believe in teaming up with your operations to make processes more efficient & simpler through implementing powerful technology solutions.

*Our most common technology offerings include:*

* ***Web-based medical billing software***
* ***e-Document storage & retrieval***
* ***Bi-directional EMR interfacing***
* ***Microsoft Exchange e-mail with integrated encryption policies***
* ***Check-in patient kiosks***

Software and Services You Can Rely On.

*Here’s a brief rundown of our professional offerings:*

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|  | **Billing & Scheduling in the Cloud**  ***Access Practice Data Anytime & Anywhere at No Additional Cost***   * No on-premises server hardware required * Front-office access for demographics entry & appointment scheduling * Real-time financial reporting for managers and physicians * **EMR interfacing** options available (*upon request*) |

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|  | **Claims Processing**  ***Sending Clean Claims with Fewer Rejections & Denials***   * Patient encounters submitted within 1-2 business days of receipt * CCI edits & manual review processes to mitigate problematic claims * Electronic or paper claims submitted depending on payer & required data |

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|  | **Accounts Receivable Follow-up & Patient Collections**  ***Back-office Collections Workflow Designed to Increase Your Revenue***   * Speedy resolution of denied and delayed claim payments * Statements printed & mailed to patients on a regular schedule * Patient courtesy letters & phone calls * Toll-free patient hotline for balance questions & inquiries |

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| **C:\Users\cbrown.FLA\Desktop\Business Icon Set\reporting.png** | **Instant Analytics & Reporting**  ***Get the Data You Need to Run Your Practice***   * Business dashboards & metrics provide insight on revenue performance * View & manage tasks related to pending follow-up action items * Customized reporting available for more advanced data views |

Partner Services Complete the Puzzle.

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| C:\Users\cbrown.FLA\Desktop\puzzle-pieces.jpg | ***“Jack of all trades and master of none.”***  I’m sure you’ve heard the above quote before.  Although we excel in providing exceptional medical billing services, we recognize that a good foundation is built upon the knowledge & services of other experts as well. That is why we have worked hard to ***identify & develop partnerships*** with others specializing in complementary functions that may help accelerate your growth even further. |

**Insurance Plan Enrollments & Updates**

We partner with a comprehensive health plans enrollment service that will simplify the paperwork mess often associated with getting in-network. Some example tasks include: payer enrollment & re-credentialing, fee schedule negotiations, provider directory management, CAQH registration and updates, completing hospital applications for staff privileges and medical practice roster updates. You can request services ‘a la carte’ or by assigning a dedicated Medical Staff Coordinator to handle administrative issues as they arise (for larger practices).

**Debt Collection Agency (*for small balances*)**

Stop writing-off patient balances as bad debt. Our professional collections agency partner provides a no-hassle solution to manage delinquent patient accounts that fall beyond the normal scope of office collection activities. As your billing service, we have developed a workflow with this partner to streamline the management of delinquent accounts and increase your revenue. This service operates in compliance with the Fair Debt Collection Practices Act.

**Law Firm Collections (*for large balances*)**

Collections efforts aimed at recovering high-dollar balances require a unique approach. Our law firm partner specializes in medical collections for larger balance delinquent accounts. Unlike conventional debt collection agencies, our partner’s debt collection attorneys make initial calls and sign initial demand letters, thereby imparting a higher degree of seriousness. This service operates in compliance with the Fair Debt Collection Practices Act.

***Speak with us today to learn more about all of our partners and additional services.***

Ask Yourself the Tough Questions.

***Do you find yourself struggling to answer any of the following questions?***

* Are we **writing off patient balances** that could actually be collected?
* Are **denial codes** being tracked? Are we looking at these trends to mitigate revenue problems?
* Do I know my **net collections rate** for the past year?
  + *Total payments ÷ (gross charges - contractual adj.)*
* What are our **top CPT codes** by revenue & frequency grouped by each insurance payer?
* Which payers remit payment in a **timely** manner? Do they remit the **proper** amount?
* Is my billing staff or service going to be **prepared for ICD-10** **coding** updates?
* Is my software equipped to manage **billing workflow & patient collections** effectively?
* Is my system’s **financial reporting** module showing me a ***complete picture*** of my practice?

Take Your Billing to the Next Level.

